

2017 Latin America Executive Team-Midcap

FOOD & BEVERAGES

Listed are the midcap winners for Best CEO, CFO, IR Professional, Investor Relations Team, Investor Relations Program, Analyst Days and Website in the **2017 Latin America Executive Team** rankings. In total, **577** investors and **278** sell-side analysts voted across **16** sectors. Best Investor Relations Program rankings are based on six performance criteria: financial disclosure, access to senior management, IR responsiveness, IR knowledge and authority, proactive communication of material events, and most constructive conference calls. All winners can be found online at www.institutionalinvestor.com.

OVERALL			BUY-SIDE			SELL-SIDE		
RANK	BEST CEO		RANK	BEST CEO		RANK	BEST CEO	
1	Wesley Mendonça Batista , JBS		-	-		1	Carlos Ignacio Gallego Palacio , Grupo Nutresa	
2	Alfredo Perez Gubbins , Alicorp		-	-		2	Alfredo Perez Gubbins , Alicorp	
3	Carlos Ignacio Gallego Palacio , Grupo Nutresa		-	-		3	Wesley Mendonça Batista , JBS	
RANK	BEST CFO		RANK	BEST CFO		RANK	BEST CFO	
1	Pedro Malo , Alicorp* Geraldo Luciano Mattos Jr. , M. Dias Branco*		1	Geraldo Luciano Mattos Jr. , M. Dias Branco		1	Pedro Malo , Alicorp	
-	-		2	Pedro Malo , Alicorp		2	José Domingo Penagos Vásquez , Grupo Nutresa	
3	Felipe Dubernet , Cía. Cervecerías Unidas		-	-		3	Geraldo Luciano Mattos Jr. , M. Dias Branco	
RANK	BEST IR PROFESSIONAL		RANK	BEST IR PROFESSIONAL		RANK	BEST IR PROFESSIONAL	
1	Paula Vicuña , Embotelladora Andina		1	Fabio Cefaly , M. Dias Branco		1	Paula Vicuña , Embotelladora Andina	
2	Fabio Cefaly , M. Dias Branco		2	Jeremiah O'Callaghan , JBS		2	Alexander Pendavis Heksner , Alicorp	
3	Rogelio Sánchez , Gruma		-	-		-	-	
RANK	BEST INVESTOR RELATIONS TEAM		RANK	BEST INVESTOR RELATIONS TEAM		RANK	BEST INVESTOR RELATIONS TEAM	
1	Embotelladora Andina		1	JBS		1	Embotelladora Andina	
2	JBS		2	M. Dias Branco		2	Alicorp	
3	M. Dias Branco		-	-		-	-	
RANK	BEST INVESTOR RELATIONS PROGRAM		RANK	BEST INVESTOR RELATIONS PROGRAM		RANK	BEST INVESTOR RELATIONS PROGRAM	
1	JBS		1	JBS		1	M. Dias Branco	
2	M. Dias Branco		2	M. Dias Branco		2	Alicorp	
3	Grupo Nutresa		3	Grupo Nutresa		3	Embotelladora Andina* Grupo Nutresa*	
RANK	BEST ANALYST DAYS		RANK	BEST ANALYST DAYS		RANK	BEST ANALYST DAYS	
1	M. Dias Branco							
2	JBS			<i>Only available by subscribing to the IR Perception Study</i>			<i>Only available by subscribing to the IR Perception Study</i>	
3	Alicorp							
RANK	BEST WEBSITE		RANK	BEST WEBSITE		RANK	BEST WEBSITE	
1	Grupo Nutresa							
2	M. Dias Branco			<i>Only available by subscribing to the IR Perception Study</i>			<i>Only available by subscribing to the IR Perception Study</i>	
3	Embotelladora Andina							

9 Food & Beverages companies nominated

Not ranked in the top three? Contact II to get your rankings for each category.

*Tie

The IR Perception Study - A detailed analysis of the rankings

- Sector Analysis: your detailed rankings compared to peers
- Rankings by voter location, asset size, institution type and more
- Voter commentary from the buy side and sell side
- Two years of historical rankings for trend analysis
- Best practice report from 80 IROs

● **Don't see your company? Contact us for details about your rankings.**

Ursula Kizy ukizy@institutionalinvestor.com +1 212.224.3124