



# Grupo Nutresa S. A.

Condensed Separate Interim Financial  
Statements as of September 30<sup>st</sup> of 2018  
*(Unaudited Information)*

**UN FUTURO**  
ENTRE TODOS



## Separate Financial Position Statement

At September 30, 2018 and December 31, 2017 (values expressed in millions of Colombian Pesos)  
(Unaudited information)

	Notes	September 2018	December 2017
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents		\$ 190	\$ 465
Trade and other accounts receivables		29.781	14.481
Other assets		541	402
<b>Total current assets</b>		<b>\$ 30.512</b>	<b>\$ 15.348</b>
<b>Non-current assets</b>			
Trade and other accounts receivables		2.962	2.965
Investments in subsidiaries	5	4.838.789	4.872.188
Investments in associated	6	151.656	149.441
Other financial non-current assets	7	3.367.171	4.061.685
Deferred tax assets		5.563	5.227
Other assets		9	6
<b>Total non-current assets</b>		<b>\$ 8.366.150</b>	<b>\$ 9.091.512</b>
<b>TOTAL ASSETS</b>		<b>\$ 8.396.662</b>	<b>\$ 9.106.860</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other account payables	9	142.732	69.855
Income tax and other taxes, payable		285	416
Employee benefits liabilities		1.374	1.205
<b>Total current liabilities</b>		<b>\$ 144.391</b>	<b>\$ 71.476</b>
<b>Non-current liabilities</b>			
Trade and other accounts payables		158	158
Employee benefits liabilities		15.898	15.126
Deferred tax liabilities		9.240	9.449
<b>Total non-current liabilities</b>		<b>\$ 25.296</b>	<b>\$ 24.733</b>
<b>TOTAL LIABILITIES</b>		<b>\$ 169.687</b>	<b>\$ 96.209</b>
<b>EQUITY</b>			
Share capital issued		2.301	2.301
Paid-in-capital		546.832	546.832
Reserves		3.915.685	3.746.020
Retained earnings		3	3
Other comprehensive income, accumulated		3.364.753	4.285.216
Earnings for the period		397.401	430.279
<b>TOTAL EQUITY</b>		<b>\$ 8.226.975</b>	<b>\$ 9.010.651</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>\$ 8.396.662</b>	<b>\$ 9.106.860</b>

The Notes are an integral part of the Condensed Separate Interim Financial Statements.



Carlos Ignacio Gallego Palacio  
President



Jaime León Montoya Vásquez  
General Accountant  
Professional Card No. 45056-T



Bibiana Moreno Vásquez  
External Auditor – Professional Card No. 167200-T  
Designed by PricewaterhouseCoopers.  
(See Limited Revision Report of July 27, 2018)

## Separate Comprehensive Income Statement

From January 1<sup>st</sup> to September 30<sup>th</sup> (values expressed in millions of Colombian Pesos)  
(Unaudited)

	Notes	January - September 2018	January - September 2017
<b>Operating Income</b>		\$ 398.883	\$ 331.961
Portfolio dividends	7	57.386	54.204
Share of profit, for the period of subsidiaries	5	342.034	278.103
Share of profit, for the period of associates	6	(537)	(346)
<b>Gross profit</b>		\$ 398.883	\$ 331.961
Administrative expenses		(2.562)	(3.161)
Exchange differences on operating assets and liabilities		1	(1)
Other operating income, net		1.542	1.803
<b>Operating profit</b>		\$ 397.864	\$ 330.602
Financial income		3	4
Financial expenses		(771)	(1.105)
Exchange differences on non-operating assets and liabilities		(3)	(1)
<b>Income before tax</b>		\$ 397.093	\$ 329.500
Current income tax		(154)	(84)
Deferred income tax		462	900
<b>Net profit for the period</b>		\$ 397.401	\$ 330.316

### Earnings per share (\*)

Basic, attributable to controlling interest (in Colombian Pesos)		863,68	717,89
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(\*) Calculated on 460,123,458 shares, which have not been modified during the period covered by these Financial Statements.

OTHER COMPREHENSIVE INCOME			
<b>Items that are not subsequently reclassified to profit or loss:</b>			
Equity investments, measured at fair value	7	(694.514)	306.000
<b>Total items that are not subsequently reclassified to profit or loss</b>		\$ (694.514)	\$ 306.000
<b>Items that may be subsequently reclassified to profit and loss:</b>			
Share of other comprehensive income of subsidiaries	5	(225.784)	28.380
Share of other comprehensive income of associates	6	(248)	1.051
Income tax from items that will be reclassified		83	(347)
<b>Total items that are or may be subsequently reclassified to profit and loss:</b>		\$ (225.949)	\$ 29.084
<b>Other comprehensive income, net taxes</b>		\$ (920.463)	\$ 335.084
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>		\$ (523.062)	\$ 665.400

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## Separate Comprehensive Income Statement

From July 1<sup>st</sup> to September 30<sup>th</sup> (values expressed in millions of Colombian Pesos)  
(Unaudited)

	Notes	July - September 2018	July - September 2017
<b>Operating Income</b>		\$ 145.261	\$ 94.147
Share of profit, for the period of subsidiaries	5	145.085	95.304
Share of profit, for the period of associates	6	176	(1.157)
<b>Gross profit</b>		\$ 145.261	\$ 94.147
Administrative expenses		(849)	(937)
Exchange differences on operating assets and liabilities		2	(1)
Other operating income, net		541	482
<b>Operating profit</b>		\$ 144.955	\$ 93.691
Financial income		2	2
Financial expenses		(258)	(349)
Exchange differences on non-operating assets and liabilities		-	(2)
<b>Income before tax</b>		\$ 144.699	\$ 93.342
Current income tax		(27)	(42)
Deferred income tax		42	562
<b>Net profit for the period</b>		\$ 144.714	\$ 93.862
<b>Earnings per share (*)</b>			
Basic, attributable to controlling interest (in Colombian Pesos)		314,51	203,99
(*) Calculated on 460,123,458 shares, which have not been modified during the period covered by these Financial Statements.			
<b>OTHER COMPREHENSIVE INCOME</b>			
<b>Items that are not subsequently reclassified to profit or loss:</b>			
Equity investments, measured at fair value	7	(452.766)	106.342
<b>Total items that are not subsequently reclassified to profit or loss</b>		\$ (452.766)	\$ 106.342
<b>Items that may be subsequently reclassified to profit and loss:</b>			
Share of other comprehensive income of subsidiaries	5	6.669	(38.998)
Share of other comprehensive income of associates	6	763	(2.305)
Income tax from items that will be reclassified		(252)	760
<b>Total items that are or may be subsequently reclassified to profit and loss:</b>		\$ 7.180	\$ (40.543)
<b>Other comprehensive income, net taxes</b>		\$ (444.586)	\$ 65.799
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>		\$ (300.872)	\$ 159.661

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## Separate Change in Equity Statement

From January 1<sup>st</sup> to September 30<sup>th</sup> (values expressed in millions of Colombian Pesos)  
(Unaudited information)

	Share capital issued	Paid-in-capital	Reserves	Retained earnings	Profit for the period	Other comprehensive income, accumulated	Total
<b>Balance at December 31, 2017</b>	<b>2.301</b>	<b>546.832</b>	<b>3.746.020</b>	<b>3</b>	<b>430.279</b>	<b>4.285.216</b>	<b>9.010.651</b>
Profit for the period					397.401		397.401
Other comprehensive income for the period						(920.463)	(920.463)
<b>Comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>		<b>397.401</b>	<b>(920.463)</b>	<b>(523.062)</b>
Transfer to income, in prior years				430.279	(430.279)		-
Cash dividends (Note 9)			(64.218)	(196.396)			(260.614)
Appropriation of reserves			233.883	(233.883)			-
<b>Balance at September 30, 2018</b>	<b>2.301</b>	<b>546.832</b>	<b>3.915.685</b>	<b>3</b>	<b>397.401</b>	<b>3.364.753</b>	<b>8.226.975</b>
<b>Balance at December 31, 2016</b>	<b>2.301</b>	<b>546.832</b>	<b>3.592.671</b>	<b>-</b>	<b>399.098</b>	<b>3.899.132</b>	<b>8.440.034</b>
Profit for the period					330.316		330.316
Other comprehensive income for the period						335.084	335.084
<b>Comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>330.316</b>	<b>335.084</b>	<b>665.400</b>
Transfer to accumulated results				399.098	(399.098)		-
Cash dividends (Note 9)			(2.761)	(242.945)			(245.706)
Appropriation of reserves			156.153	(156.153)			-
Tax on wealth (Note 8)			(43)				(43)
<b>Balance at September 30, 2017</b>	<b>2.301</b>	<b>546.832</b>	<b>3.746.020</b>	<b>-</b>	<b>330.316</b>	<b>4.234.216</b>	<b>8.859.685</b>


The Notes are an integral part of the Condensed Separate Interim Financial Statements.



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## Separate Cash-flow Statement

From January 1<sup>st</sup> to September 30<sup>th</sup> (values expressed in millions of Colombian Pesos)  
(Unaudited information)

	January - September 2018	January - September 2017
<b>Cash flow from operating activities</b>		
Dividends received	\$ 187.823	\$ 200.513
Dividends paid (Note 9)	(191.255)	(179.520)
Payments to suppliers for goods and services	(1.264)	(1.654)
Payments to and on behalf of employees	(5.600)	(4.812)
Income taxes and tax on wealth, paid	(260)	258
Other cash inflows	16.475	6.091
<b>Net cash flow from operating activities</b>	<b>\$ 5.919</b>	<b>\$ 20.876</b>
<b>Cash flows from investing activities</b>		
Purchases of equity of associates and joint ventures (Note 6)	(3.000)	(20.717)
Payments to third parties, to obtain control of subsidiaries (Note 5)	(3.221)	-
Other cash inflows	33	141
<b>Net cash flows used in investment activities</b>	<b>\$ (6.188)</b>	<b>\$ (20.576)</b>
<b>Cash flow from financing activities</b>		
Other cash outflows	(3)	(125)
<b>Net cash flow used in financing activities</b>	<b>\$ (3)</b>	<b>\$ (125)</b>
<b>(Decrease)/increase in cash and cash equivalents from activities</b>	<b>\$ (272)</b>	<b>\$ 175</b>
Net foreign exchange differences	(3)	(1)
<b>Net decrease/increase in cash and cash equivalents</b>	<b>(275)</b>	<b>174</b>
Cash and cash equivalents, at the beginning of the period	465	42
<b>Cash and cash equivalents at the end of the period</b>	<b>\$ 190</b>	<b>\$ 216</b>


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## Notes for the Condensed Separate Interim Financial Statements

For the nine-month interim period, between January 1<sup>st</sup> and September 30<sup>th</sup> of 2018 and 2017, except for the Statement of Financial Position, which is presented, for comparison purposes, at December 31, 2017.

(Values are expressed as millions of Colombian Pesos, except for the values in foreign currency, exchange rates, and number of shares).

### Note 1. CORPORATE INFORMATION

#### 1.1 Entity and corporate purpose

Grupo Nutresa S.A., (hereinafter referred to as: Grupo Nutresa, the Company, or Nutresa, indistinctly), is a corporation of Colombian nationality, incorporated on April 12, 1920, with its headquarters in the City of Medellin, Colombia; its terms expire on April 12, 2050. The Corporate Business Purpose consists of the investment or application of available resources, in organized enterprises, under any of the forms permitted by law, whether domestic or foreign, and aimed at the use of any legal economic activity, either tangible or intangible assets, with the purpose of safeguarding its capital.

The Company is the Parent of Grupo Nutresa, constitutes an integrated and diversified food industry group that operates mainly in Colombia and Latin America.

### Note 2. BASIS OF PREPARATION

Grupo Nutresa's Condensed Separate Interim Financial Statements, for the interim period of three-months, ended September 30, 2018, and January 1<sup>st</sup> and September 30<sup>th</sup> of 2018, are prepared in accordance with the International Financial Reporting Standards (hereinafter IFRS), issued by the International Accounting Standards Board, (hereinafter IASB), and interpretations, issued by the International Financial Reporting Interpretations Committee (hereinafter IFRIC), and approved in Colombia through Decree 2784 of 2012, Decree 3023 of 2013, Decree 2420 of 2015, their regulations, and other accounting standards, issued by the Financial Superintendence of Colombia.

The Separate Financial Statements are prepared, in accordance with IAS 27, Grupo Nutresa, as the Parent Company, presents the Condensed Separate Interim Financial Statements available on our website: [www.gruponutresa.com](http://www.gruponutresa.com).

#### 2.1 Basis of measurement

The Condensed Separate Interim Financial Statements, for the quarterly period, ended September 30, 2018, have been prepared in accordance with IAS 34 Interim Financial Reporting, and therefore, do not include all information and disclosures required for Annual Financial Statements.

The Separate Condensed Financial Statements have been prepared on a historical cost basis, except for the measurements at fair value of certain financial instruments, as described in the policies herewith. The carrying value of recognized assets and liabilities, that have been designated as hedged items, in fair value hedges, and which would otherwise be accounted for at amortized cost and are adjusted to record changes in the fair values, attributable to those risks, that are covered under "Effective hedges".

#### 2.2 Functional and presentation currency

The Financial Statements are presented in Colombian Pesos, which is both the functional and presentation currency of Grupo Nutresa. These figures are expressed in millions of Colombian Pesos, except for net earnings per share and the representative market exchange rates, which are expressed as Colombian Pesos, and other currencies (E.g. USD, Euros, Pounds Sterling, among others), which are expressed as monetary units.

#### 2.3 Classification of items in current and non-current

Grupo Nutresa presents assets and liabilities, in the Statement of Financial Position, classified as current and non-current. An asset is classified as current, when the entity: expects to realize the asset, or intends to sell or consume within its normal operating cycle, holds the asset primarily for negotiating purposes, expects to realize the asset within twelve months after the reporting period is reported, or the asset is cash or cash equivalent, unless the asset is restricted for a period of twelve months after the close of the reporting period. All other assets are classified as non-current. A liability is classified as current, when the entity expects to liquidate the liability, in the normal cycle of operation, or maintains it for negotiation purposes.

### Note 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies, applied in preparing the Condensed Separate Interim Financial Statements, for the interim period at September 30<sup>th</sup> of 2018, are consistent with those used in preparing the annual Financial Statements, prepared at December 31, 2017, under the International Financial Reporting Standards, approved in Colombia.

Grupo Nutresa applies the following significant accounting policies in preparing its Financial Statements:

#### 3.1 Investments in subsidiaries

A subsidiary is an entity controlled by one of the companies that make up Grupo Nutresa Control exists when any of the Group companies has the power to direct the relevant activities of the subsidiary, which are generally: the operating activities and the financing to obtain benefits from its activities, and is exposed, or has rights, to those variable yields.

Investments in subsidiaries are measured in the Separate Condensed Financial Statements of Grupo Nutresa, using *the equity method*, according to the established regulations in Colombia, under which the investment is initially recorded at cost, and is adjusted with the changes in participation of Grupo Nutresa, over the net assets of the subsidiary, after the date of acquisition, minus any impairment loss of the investment. The losses of the subsidiary, that exceed Grupo Nutresa's participation in the investment, are recognized as provisions, only when it is probable that there will be an outflow of economic benefits and there is a legal or implicit obligation.

#### 3.2 Investments in associates and joint ventures

An associate is an entity over which Grupo Nutresa has significant influence over financial and operating policies, without having control or joint control.

A joint venture is an entity that Grupo Nutresa controls jointly with other participants, where, together, they maintain a contractual agreement that establishes joint control over the relevant activities of the entity.

At the date of acquisition, the excess acquisition cost, over the net fair value of the identifiable assets, liabilities, and contingent liabilities, assumed by the associate or joint venture, is recognized as goodwill. Goodwill is included in the book value of the investment and is not amortized, nor is it individually tested for impairment.

Investments in associates or joint ventures are measured in the Separate Financial Statements, using *the equity method*, under which the investment is initially recorded at cost, and is adjusted with changes of the participation of Grupo Nutresa, over the net assets of the associate or joint venture after the date of acquisition minus any impairment loss on the investment. The losses of the associate or joint venture, that exceed Grupo Nutresa's shares in the investment, are recognized as a provision, only when it is probable that there will be an outflow of economic benefit and there is a legal or implicit obligation.

Where *the equity method* is applicable, adjustments are made to homologize the accounting policies of the associate or joint venture with those of Grupo Nutresa. The portion that corresponding to Grupo Nutresa of profit and loss, obtained from the measurement of at fair value, at the date of acquisition, is incorporated into the Financial Statements, and gains and losses from transactions between Grupo Nutresa and the associate or joint venture, to the extent of Grupo Nutresa's participation in the associate or joint venture. *The equity method* is applied from the date of the acquisition, to the date that significant influence or joint control over the entity is lost.

The portion of profit and loss, of an associate or joint venture, is presented in the Statement of Comprehensive Income, for the period, net of taxes and non-controlling interest in the subsidiaries of the associate or joint venture. The portion of changes, recognized directly in equity and other comprehensive income of the associate or joint venture, is presented in the Statement of Changes in Equity and other comprehensive income. Cash dividends received, from the associate or joint ventures, are recognized by reducing the book value of the investment.

Grupo Nutresa periodically analyzes the existence of impairment indicators and, if necessary, recognizes impairment losses of the associate or joint venture investment. Impairment losses are recognized in profit and loss and are calculated as the difference between the recoverable amount of the associate or joint venture, (which is the higher of the two values, between the value in use and its fair value minus cost to sell), and the book value.

When the significant influence over an associate or joint control is lost, Grupo Nutresa measures and recognizes any retained residual investment, at fair value. The difference between the book amount of the associate or joint venture, (taking into account the relevant items of other comprehensive income) and the fair value of the retained residual investment at its value from sale is recognized in profit and loss, for the period.

#### 3.3 Foreign currency

Transactions made in a currency other than the functional currency of the Company are translated, using the exchange rate at the date of the transaction. Subsequently, monetary assets and liabilities denominated in foreign currencies are translated, using the exchange rates at the closing of the Financial Statements and taken from the information published by the official body responsible for certifying this information. Non-monetary items, that are measured at fair value, are translated, using the exchange rates on the date when its fair value is determined, and non-monetary items that are measured at historical cost, are translated using the exchange rates determined on the date of the original transaction.

All exchange differences, arising from operating assets and liabilities, are recognized on the Income Statement, as part of income and operating expenses. Exchange differences in other assets and liabilities are recognized as income or expense, except for, monetary items that provide an effective hedge, for a net investment in a foreign operation, and from investments in shares classified as fair value through equity. These items and their tax impact are recognized in "Other comprehensive income", until disposal of the net investment, at which time are recognized in profit and loss.



### 3.4 Cash and cash equivalents

Cash and cash equivalents, in the Statement of Financial Position and Statement of Cash Flows, include cash on hand and banks, highly liquid investments readily convertible to a known amount of cash, and subject to an insignificant risk of changes in its value, with a maturity of three months or less from the date of purchase. These items are initially recognized at historical cost and are restated to recognize its fair value at the date of each accounting year.

### 3.5 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and, simultaneously, to a financial liability or equity instrument of another entity. Financial assets and liabilities are initially recognized at fair value, plus (less), the transaction costs directly attributable, except for those who are subsequently measured at fair value.

At initial recognition, Grupo Nutresa classifies its financial assets for subsequent measurement at amortized cost or fair value, depending on Grupo Nutresa's business model for the administration of financial assets and the characteristics of the contractual cash flows of the instrument, or as derivatives designated as hedging instruments in an effective hedge, accordingly.

#### (i) Financial assets measured at amortized cost

A financial asset is subsequently measured at amortized cost, using the effective interest rate, if the asset is held within a business model, whose objective is to keep the contractual cash flows, and the contractual terms of the same, grant, on specific dates, cash flows that are solely for payments of principal and interest on the value of outstanding capital. Notwithstanding the foregoing, Grupo Nutresa designates a financial asset as irrevocably, measured at fair value, with changes to profit and loss.

Grupo Nutresa has determined that the business model for accounts receivable is to receive the contractual cash flows, which is why they are included in this category.

#### (ii) Financial assets measured at amortized cost

Financial assets, different from those measured at amortized cost, are subsequently measured at fair value, with changes recognized in profit and loss. However, for investments in equity instruments, that are not held for trading purposes, Grupo Nutresa irrevocably chooses to present gains or losses on the fair value measurement in "Other comprehensive income". Upon disposal of investments at fair value, through "Other comprehensive income", the accumulated value of the OCI is transferred directly to retained earnings and are not reclassified to profit and loss, in that period. Cash dividends received from these investments are recognized in the profit and loss of that period.

The fair values of quoted investments are based on the valid quoted prices.

Financial assets measured at fair value are not tested for impairment.

#### (iii) Impairment of financial assets at amortized cost

Financial assets measured at amortized cost are assessed for indicators of impairment at each balance date. Financial assets are impaired, when there exists, objective evidence, that, as a result of one or more events occurring after the initial recognition of the financial asset, the estimated future flows of the financial asset, (or group of financial assets) have been impacted.

The criteria used to determine if there is objective evidence of impairment losses, includes:

- significant financial difficulty of the issuer or counterparty
- non-payment of principal and interest
- probability that the lender will declare bankruptcy or financial reorganization

The amount of the impairment is the difference between the book value of the asset, and the present value of estimated future cash flows, discounted at the original effective rate of the financial asset. The book value of the asset is reduced, and the amount of the loss is recognized in profit and loss, for the period.

#### (iv) Derecognition

A financial asset, or a part of it, is derecognized from the Statement of Financial Position, when it is sold, transferred, expires, or Grupo Nutresa loses control over the contractual rights or the cash flows of the instrument. A financial liability, or a portion of it, is derecognized from the Statement of Financial Position, when the contractual obligation has been settled, or has expired. When an existing financial liability is replaced by another, from the same counterparty on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification, it is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective book value is recognized in the Comprehensive Income Statement, in profit and loss.

#### (v) Modification

In some circumstances, the renegotiation, or modification of the contractual cash flows, of a financial asset, may lead to the derecognition of an existing financial asset. When the modification of a financial asset results in the derecognition of an existing financial asset, and the subsequent recognition of a modified financial asset, it is considered a new financial asset. Accordingly, the date of the modification will be treated as the date of initial recognition, of that financial asset, when applying the impairment requirements of the modified financial asset.

(vi) *Financial liabilities*

Financial liabilities are subsequently measured at amortized cost, using the effective interest rate. Financial liabilities include balances with suppliers and accounts payable, financial obligations, and other derivative financial liabilities. This category also includes those derivative financial instruments, taken by the Group, that are not designated as hedging instruments, in effective hedging risks.

(vii) *Offsetting financial instruments*

Financial assets and financial liabilities are offset so that the net value is reported on the Statement of Financial Position, only if (i) there is, at present, a legally enforceable right to offset the amounts recognized, and (ii) there is an intention to settle on a net basis, or to realize the assets and settle the liabilities, simultaneously.

### 3.6 Taxes

This heading includes the value of mandatory general-nature taxation in favor of the State, by way of private closeouts, that are based on the taxes of the fiscal year, and responsibility of each company, according to the tax norms of national and territorial governing entities, in the countries where Grupo Nutresa operate.

a) **Income tax**

(i) **Current**

Current assets and liabilities, generated from the income tax, for the period, are measured by the values expected to be recovered or paid to the taxation authorities. Expenses for income tax is recognized under current tax, in accordance with the tax clearance, between taxable incomes and accounting profit and loss, impacted by the rate of income tax in the current year, in accordance with the effective tax rules in Colombia. Taxes rates and tax norms or laws used to compute these values are those that are approved at the end of the reporting period, over which it is reported. Current assets and liabilities, from income tax are compensated for, if related to the same Fiscal Authority, and whose intention is to settle for a net value or realize the asset, and settle the liability, simultaneously.

(ii) **Deferred**

Deferred income tax is recognized, using *the liability method* and is calculated on temporary differences between the taxable bases of assets and liabilities in and book value. Deferred tax liabilities are generally recognized for all temporary tax differences imposed, and all of the deferred tax assets are recognized, for all temporary deductible differences, future compensation of tax credits, and unused tax losses, to the extent that it is likely there will be availability of future tax profit, against which, they can be attributed. Deferred taxes are not subject to financial discount.

Deferred asset and liability taxes are not recognized, if a temporary difference arises from the initial recognition of an asset or liability, in a transaction that is not a business combination, and at the time of the transaction, it impacted neither the accounting profit nor taxable profit and loss; and in the case of deferred tax liability, arising from the initial recognition of goodwill.

The deferred tax liabilities, related to investments in associates, and interests in joint ventures, are not recognized when the timing of the reversal of temporary differences can be controlled, and it is probable that said differences will not reverse in the near future, and the deferred tax assets related to investments in associates, and interests in joint ventures are recognized only to the extent that it is probable that the temporary differences will reverse in the near future, and it is likely the availability of future tax profit, against which these deductible differences, will be charged. Deferred tax liabilities, related to goodwill, are recognized only to the extent that it is probable that the temporary differences will be reversed in the future.

The book value of deferred tax assets is reviewed at each reporting date and is reduced to the extent that it is no longer probable that sufficient taxable profit will be available for use, in part or in totality, or a part of the asset, from said tax. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized, to the extent that it is probable that future taxable profit income is likely to allow for their recovery.

Assets and liabilities from deferred taxes are measured at the tax rates, that are expected to be applicable, in the period when the asset is realized, or the liability is settled, based on income tax rates and norms, that were approved at the date of filing, or whose approval will be nearing completion, by that date.

Deferred tax is recognized in profit and loss, except when relating to items not recognized in profit and loss, in which case will be presented in "Other comprehensive income", or directly in equity.

b) **Tax on wealth**

The tax burden of the "wealth tax" is originated, from possession of the same to the March 1<sup>st</sup> of the years 2015, 2016, and 2017, by taxpayers. Therefore, those taxpayers with gross assets minus debts, whose value exceeds \$1,000, should determine their tax under the conditions established, in the tax regulations.

According to the provisions of Article 6 of Law 1739 of 2014, and additionally, Article 297-2 of the tax statute, the accrual of wealth tax will take place on March 1<sup>st</sup> of the years 2015, 2016, and 2017, and may be allocated to capital reserves without affecting net income, in accordance with Article 10 of the same law.

### 3.7 Employee benefits

a) **Short-term benefits**

They are, (other than termination benefits), benefits expected to be settled in its totality, before the end of the following twelve months (12), at the end of the annual period, of which the services rendered, by employees, is reported. Short-term benefits are recognized to the extent that the employee renders the service, to the expected value to be paid.

**b) Other long-term benefits**

Long-term employee benefits, (that differ from post-employment benefits and termination benefits), that do not expire within twelve (12) months, after the end of the annual period in which the employee renders services, are remunerated, such as long-term benefits, the variable compensation system, and retroactive severance interest. The cost of long-term benefits is distributed over the time measured between the employee starting date, and the expected date of when the benefit is received. These benefits are projected to the payment date and are discounted with *the projected unit credit method*.

**c) Pensions and other post-employment benefits**

**(i) Defined benefit plans**

Defined benefit plans are plans for post-employment benefits, in which Grupo Nutresa has a legal or implicit obligation, of the payment of benefits.

The cost of this benefit is determined by the projected unit credit method. The liability is measured annually, by the present value of expected future payments required to settle the obligations, arising from services rendered by employees, in the current period and prior periods.

Updates of the liability for actuarial gains and losses are recognized in the Statement of Financial Position, against retained earnings through "Other comprehensive income". These items will not be reclassified to profit and loss, in subsequent periods. The cost of past and present services, and net interest on the liability, is recognized in profit and loss, distributed among cost of sales and administrative expenses, sales and distribution, likewise as are gains and losses by reductions in benefits and non-routine settlements.

Interest on the liability is calculated by applying the discount rate, on said liability.

### 3.8 Provisions, contingent liabilities and assets

**a) Provisions**

Provisions are recognized when, as a result of a past event, Grupo Nutresa has a present legal or implicit obligation to a settlement, and requires an outflow of resources, are considered probable, and can be estimated with certainty.

In cases where Grupo Nutresa expects the provision to be reimbursed in whole, or in part, the reimbursement is recognized as a separate asset, only in cases where such reimbursement is virtually certain.

Provisions are measured at best estimate of the disbursement of the expenditure required to settle the present obligation. The expense relating to any provision is presented in the Statement of Comprehensive Income, net of all reimbursement. The increase in the provision, due to the passage of time, is recognized as interest expense.

**b) Contingent liabilities**

Possible obligations, arising from past events, and whose existence will be confirmed only by the occurrence or non-occurrence of one more uncertain future events, not wholly within the control of Grupo Nutresa, or present obligations arising from past events, are not likely, but are possible that an outflow of resources including economic benefits is required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability, are not recognized in the Statement of Financial Position and are, instead, revealed as contingent liabilities.

**c) Contingent assets**

Possible assets, arising out of past events and whose existence will be confirmed only by the occurrence, or possibly by the non-occurrence of one or more uncertain future events, which are not entirely under the control Grupo Nutresa, are not recognized in the Statement of Financial Position, and are however, disclosed as contingent assets when it is a probable occurrence. When the said contingent is certain, the asset and the associated income, are recognized for that period.

### 3.9 Revenue

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the entity and the revenue can be measured reliably.

The specific recognition criteria listed below, must also be met for revenue to be recognized:

**a) Services rendered**

Revenue, from services rendered, is recognized when these services are rendered, or according to the degree of completion (or percentage of completion) of contracts.

**b) Interest**

For all financial instruments measured at amortized cost, interest income, or expense, is recognized with the effective interest rate. The effective interest rate is the rate that exactly discounts estimated future cash payments, or those received through the expected life of the financial instrument, or in a shorter period, in the net book value of the financial asset or financial liability.

### c) Dividend income

This is recognized when Grupo Nutresa's right to receive payment is established, which is generally when the Shareholders approve the dividend, except when the dividend represents a recovery of investment costs. Dividend income is not recognized, when payment is made to all Shareholders, in the same proportion in shares of the issuer.

### 3.10 Fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability, in an orderly transaction, between market participants, at the measurement date. The fair value of all financial assets and liabilities is determined at the date of presentation of the Financial Statements, for recognition or disclosure in the Notes to the Financial Statements.

Grupo Nutresa uses valuation techniques which are appropriate, under circumstances for which sufficient information is available to measure the fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

Fair value is determined:

- Based on quoted prices in active markets for identical assets or liabilities that the Company can access at the measurement date (Level 1).
- Based on valuation techniques commonly used by market participants using variables other than the quoted prices that are observable for the asset or liability, either directly or indirectly (Level 2).
- Based on internal discount cash flow techniques or other valuation models, using estimated variables by Grupo Nutresa for the unobservable asset or liability, in the absence of variables observed in the market (Level 3).

Judgments include data such as liquidity risk, credit risk, and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

### 3.11 Earnings per share

Basic earnings per share are calculated by dividing profit and loss attributable to ordinary equity holders, by the weighted average number of ordinary shares outstanding during the period.

The average number of shares outstanding, for the periods ended September 30, 2018 and 2017, is 460,123,458.

Diluted earnings per share are calculated by adjusting, profit and loss attributable to ordinary equity holders, and the weighted average number of shares of dilutive potential ordinary shares.

### 3.12 Relative importance or materiality

Information is material or has relative importance, if it can, individually, or collectively, influence the economic decisions taken by users, based on the Financial Statements. Materiality depends on the size and nature of error or inaccuracy and is prosecuted depending on the particular circumstances in which they are produced. The size or nature of the item, or a combination of both, could be the determining factor.

## Note 4. JUDGMENTS, ESTIMATES AND SIGNIFICANT ACCOUNTING ASSUMPTIONS

The preparation of Grupo Nutresa's Financial Statements requires that management must make judgments, accounting estimates, and assumptions that impact the amount of revenue and expenses, assets and liabilities, and related disclosures, as well as, the disclosure of contingent liabilities, at the close of the reporting period. In this regard, the uncertainty of assumptions and estimates could impact future results that could require significant adjustments to the carrying amounts recorded in books of the assets or liabilities impacted.

In applying Grupo Nutresa's accounting policies, Management has made the following judgments and estimates, which have significant impact on the amounts recognized in these Separate Financial Statements:

- Assessment of the existence of impairment indicators for assets
- Assumptions used in the actuarial calculation of post-employment and long-term obligations with employees
- Assumptions used to calculate the fair value of financial instruments
- Recoverability of deferred tax assets
- Determination of control, significant influence, or joint control of an investment

Judgments and estimates made by the Administration of Nutresa Group, in the preparation of the Separated Financial Statements, at September 30, 2018, do not differ significantly from those realized at the year-end close, of the previous period, that is, December 31, 2017.

## Note 5. INVESTMENTS IN SUBSIDIARIES

The following represents the book values of the subsidiaries, of Grupo Nutresa, to the date of the period, over which is reported:

	% Participation	Book Value	
		September 2018	December 2017
Compañía de Galletas Noel S. A. S.	100%	1.206.226	1.256.658
Compañía Nacional de Chocolates S. A. S.	100%	1.168.971	1.110.536
Tropical Coffee Company S. A. S.	100%	19.344	18.355
Industria Colombiana de Café S. A. S.	100%	549.721	559.465
Industria de Alimentos Zenú S. A. S.	100%	194.092	206.566
Servicios Logypack S. A. S. (antes Litoempaques S. A. S.)	100%	23.986	22.047
Meals Mercadeo de Alimentos de Colombia S. A. S.	100%	211.481	215.285
Molino Santa Marta S. A. S.	100%	91.306	84.737
Novaventa S. A. S.	93%	128.857	133.599
Pastas Comarrico S. A. S.	100%	28.247	26.715
Productos Alimenticios Doria S. A. S.	100%	95.479	136.209
Alimentos Cárnicos S. A. S.	100%	890.109	895.360
Setas Colombianas S. A.	94%	49.013	47.689
Compañía Nacional de Chocolates Perú S. A.	0,0%	10	11
La Recetta Soluciones Gastronómicas Integradas S. A. S.	70%	1.077	1.265
Gestión Cargo Zona Franca S. A. S.	100%	70.812	62.019
Comercial Nutresa S. A. S.	100%	28.047	23.695
Industrias Aliadas S. A. S.	83%	72.694	69.093
Operar Colombia S. A. S.	100%	1.360	1.074
Servicios Nutresa S. A. S.	100%	4.547	1.558
Fideicomiso Grupo Nutresa	100%	236	252
Productos Naturela S. A. S.	60%	3.174	-
<b>Total</b>		<b>4.838.789</b>	<b>4.872.188</b>

Table 1

	Third Quarter						Accumulated at September					
	2018			2017			2018			2017		
	Dividends received	Share of Income for the period	Share of Other Comprehensive Income	Dividends received	Share of Income for the period	Share of Other Comprehensive Income	Dividends received	Share of Income for the period	Share of Other Comprehensive Income	Dividends received	Share of Income for the period	Share of Other Comprehensive Income
Cia. de Galletas Noel S.A.S.	- 24.276	32.474	701	- 18.802	26.592	- 17.758	- 45.815	80.335	- 84.952	- 22.967	85.958	- 11678
Compañía Nacional de Chocolates S. A. S.	-	47.132	3.984	- 20.422	27.849	- 18.687	-	106.042	- 47.607	- 20.422	78.754	5.960
Tropical Coffee Company S.A.S.	-	615	-	-	550	-	-	989	-	-	1.331	- 19
Industria Colombiana de	-	5.951	3.287	- 20.426	6.732	- 1.287	-	10.149	- 19.893	- 64.236	16.771	11.860
Industria de Alimentos Zenú S.A.S.	- 8.486	3.867	734	-	3.668	- 1.848	- 23.463	12.303	- 1314	- 19.220	10.077	- 721
Servicios Logypack S.A.S.	-	537	2	-	682	- 3	-	1.926	- 13	-	184	- 50
Meals Mercadeo de Alimentos de Colombia S.A.S.	-	3.278	- 143	-	1.683	- 300	-	3.442	- 362	-	12.037	- 1.254
Molino Santa Marta S.A.S.	-	2.801	- 8	-	2.101	- 1	-	6.576	- 7	-	3.567	- 215
Novaventa S.A.S.	-	12.802	- 5.754	-	7.286	- 76	- 30.334	31.390	- 5.798	-	19.545	- 216
Pastas Comarrico S.A.S.	-	557	-	-	834	-	-	1.532	-	-	1.264	- 46
Productos Alimenticios Doria S.A.S.	- 16.815	3.567	- 123	-	2.239	- 219	- 50.308	9.841	- 263	-	7.142	- 693
Alimentos Cárnicos S.A.S.	-	22.516	4.412	-	18.465	- 1.130	-	59.971	- 65.222	-	53.744	- 26.400
Setas Colombianas S.A.	-	1.756	- 4	-	901	-	- 2.948	4.276	- 4	- 2.438	2.836	- 89
Compañía Nacional de Chocolates Perú	-	1	-	-	-	- 1	- 2	1	-	-	-	-
La Recetta Soluciones Gastronómicas Integradas S.A.S.	-	313	- 71	-	75	- 4	-	117	- 71	-	29	- 4
Alimentos Cárnicos Zona Franca Santa Fe	-	-	-	-	-	-	-	-	-	-	-	-
Gestión Cargo Zona Franca S.A.S.	-	4.088	-	-	2.375	-	-	8.793	-	-	7.133	- 128
Comercial Nutresa S.A.S.	-	380	- 372	-	2.326	- 118	-	4.674	- 322	-	2.619	- 439
Industrias Aliadas S.A.	-	1.233	- 3	-	1.481	- 42	-	3.596	- 5	- 15.614	5.130	- 182
Operar Colombia S.A.S.	-	90	-	-	165	-	-	286	-	-	769	-
Servicios Nutresa S.A.S.	-	1.341	- 21	-	2.694	- 28	-	2.976	- 13	-	1.405	- 92
Fideicomiso Grupo Nutresa	-	12	-	-	12	-	-	16	-	-	12	- 14
Productos Naturela S.A.S.	-	47	-	-	-	-	-	47	-	-	-	-
<b>Total</b>	- 49.577	145.085	6.669	- 59.650	95.304	- 38.998	- 152.870	342.034	- 225.784	- 144.897	278.103	28.380

Table 2

There are no variations in the participation of Shareholders between December 2017 and September 2018. The dividends received in subsidiaries, are recognized as the lesser value of the investment, as part of the application of the equity method. At September 30, 2018, there no dividends receivable (December 2017-\$0).

- (1) In April of 2017, the liquidation from the split of Alimentos Cárnicos Zona Franca Santa Fe S.A.S., was realized. The assets, held by that company, were received by Alimentos Cárnicos S.A.S. and Meals Mercadeo de Alimentos de Colombia S.A.S., companies wholly owned, 100%, by Grupo Nutresa.
- (2) In September 2018, a 60% stake, was obtained, via the acquisition of shares (capitalization), in the amount of \$3.221, of Productos Naturela S. A. S., a company dedicated to the production and commercialization of healthy and functional foods. This acquisition is aligned with the purpose of expansion towards innovative products, that benefit the health and nutrition of its consumers.

## Note 6. INVESTMENTS IN ASSOCIATES

The following is a breakdown of the investments over which Grupo Nutresa has significant influence, and which are classified as associates:

	Country	% Participation	Book Value	
			September 2018	December 2017
Bimbo de Colombia S. A.	Colombia	40%	140.524	139.867
Estrella Andina S. A. S.	Colombia	30%	11.132	9.574
<b>Total associates</b>			<b>151.656</b>	<b>149.441</b>

Table 3

	Third Quarter				Accumulated at September			
	2018		2017		2018		2017	
	Share of Income for the Period	Share of Other Comprehensive Income	Share of Income for the Period	Share of Other Comprehensive Income	Share of Income for the Period	Share of Other Comprehensive Income	Share of Income for the Period	Share of Other Comprehensive Income
Bimbo de Colombia S. A.	584	763	(799)	(2.305)	905	(248)	185	1.060
Estrella Andina S. A. S.	(408)	-	(358)	-	(1.442)	-	(531)	(9)
<b>Total associates</b>	<b>176</b>	<b>763</b>	<b>(1.157)</b>	<b>(2.305)</b>	<b>(537)</b>	<b>(248)</b>	<b>(346)</b>	<b>1.051</b>

Table 4

### Bimbo de Colombia S.A.

Bimbo de Colombia S.A. is a company domiciled in Tenjo, Colombia, and is dedicated primarily, to the manufacturing of baked goods.

### Estrella Andina S.A.S.

Estrella Andina S.A.S. is a simplified joint stock company, engaged in the marketing of ready-made meals in the cafeterias, in which Nutresa has a 30% stake, having as its majority Shareholder, Grupo Alsea, with an interest of 70%.

The movements of investments, in associates, for the period ended on September 30, 2018, and December 31, 2017, are as follows:

	January - September 2018	January - September 2017
<b>Opening balance</b>	<b>149.441</b>	<b>138.652</b>
Increased of contributions (*)	3.000	4.500
Participation in profit and loss	(537)	(346)
Participation comprehensive income	(248)	1.051
<b>Ending balance</b>	<b>151.656</b>	<b>143.857</b>

Table 5

- \* In September 2018, a capitalization was realized, in Estrella Andina S.A.S., in which Grupo Nutresa invested \$3,000, without generating changes in the percentage of participation. Also, in May 2017, an increase in capital was realized, in which, the Company invested \$4,500, without generating changes in the percentage of participation.

In January 2017, a payment was realized in the amount of \$16.217, corresponding to the balance payable, from the capitalization realized in 2016, to Bimbo de Colombia S. A.

During the period covered by these Financial Statements, no dividends were received, from these investments.

None of the associates and joint ventures, held by the Group are listed on a stock market, and consequently, there are no quoted market prices for the investment.

## Note 7. OTHER NON-CURRENT FINANCIAL ASSETS

Grupo Nutresa classifies portfolio investments that are not held for trading, as financial instruments, measured at fair value through "Other comprehensive income".

The results for the period include income from dividends on these instruments, and which are recognized, by Nutresa, on the date that the right to receive future payments is established, which is the date of declaration of dividends by the issuing company. "Other comprehensive income" includes changes in the fair value of these financial instruments.

The breakdown of financial instruments, is as follows:

Book Value	Number of shares held	Participation as % in Total Ordinary Shares	September 2018	December 2017
Grupo de Inversiones Suramericana S. A.	59.387.803	12,66%	2.064.320	2.393.328
Grupo Argos S. A.	79.804.628	12,36%	1.300.815	1.666.321
Other companies			2.036	2.036
			<b>3.367.171</b>	<b>4.061.685</b>

Table 6

	Third Quarter				Accumulated at September			
	2018		2017		2018		2017	
	Dividend income	Losses of Fair Value Measurement	Dividend income	Profit of Fair Value Measurement	Dividend income	Losses of Fair Value Measurement	Dividend income	Profit of Fair Value Measurement
Grupo de Inversiones Suramericana S. A.	-	(168.662)	-	76.016	30.763	(329.009)	28.981	159.159
Grupo Argos S. A.	-	(284.104)	-	30.326	26.176	(365.505)	24.740	146.841
Other companies	-	-	-	-	447	-	483	-
	-	<b>(452.766)</b>	-	<b>106.342</b>	<b>57.386</b>	<b>(694.514)</b>	<b>54.204</b>	<b>306.000</b>

Table 7

The value of the dividend per share, declared for 2018, by Grupo de Inversiones Suramericana S. A. was \$518 (pesos), yearly per share. These will be paid quarterly, in the amount of \$129,50; for its part, Grupo Argos S. A. declared, in the month of April, dividends, in the amount of \$328 (pesos), yearly, per share, to be paid quarterly, in the amount of \$82.

For 2017, the value, per share, was \$310 Pesos (\$77,5 Pesos Quarterly), for Grupo Argos S. A., and \$488 Pesos (received in 805.638 preference shares), for Grupo de Inversiones Suramericana S. A.

Dividend income, recognized, for the portfolio investments, corresponds mainly to the total annual dividend, declared by the issuers, and no similar income for the remainder of the year is expected.

At September 30, 2018, includes dividends from financial instruments, in the amount of \$28.618 (December 2017: \$6.185).

### 7.1 Fair value measurement of financial instruments

The fair value of shares traded, and which are classified as high trading, is determined based on the trading price, in the Colombia Stock Exchange; this measurement is located in the hierarchy 1 established by IFRS 13 for measuring fair value. This category includes investments held by Grupo Nutresa, in Grupo de Inversiones Suramericana S. A., and Grupo Argos S. A. This measurement is done monthly.

There have been no changes in the fair value hierarchy, for measurement of these investments, or changes in valuation techniques used.

Investments in other companies, classified in this category are measured at fair value, on a nonrecurring basis, only when a market value is available. The Company believes that this failure to recurrent measurement of these investments, is immaterial for the presentation of the Financial Statements of Grupo Nutresa.

### 7.2 Liens

At September 30, 2018, there were pledges for 33.478.000 (December 2017: 30.775.000) shares of Grupo de Inversiones Suramericana S. A., in favor of financial entities in Colombia, as collateral for obligations, contracted by Grupo Nutresa and its subsidiaries.

## Note 8. TAX ON WEALTH

In accordance with that established in Article 6 of Law 1739 of 2014, which adds Article 297-2 of the tax statute, the causation of wealth tax is realized on January 1st of the years 2015, 2016, and 2017, and may be charged to equity reserves, without affecting net income, in accordance

with Article 10 of the same law. At September 30, 2017, such, were recognized in reserves, at disposal to the highest social organ, in the amount of \$43.

## **Note 9. TRADE AND OTHER ACCOUNT PAYABLES**

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The General Shareholders' Meeting of Grupo Nutresa, in its ordinary meeting of March 20, 2018, declared an ordinary dividend of \$47,20 per share, and per month, equivalent to \$566,40, per year, per share (2017 - \$534 per year, per share), on 460.123.458 outstanding shares, during the months of April 2018 to March 2019, inclusive, for a total of \$260.614 (2017: \$245.706).

This dividend was declared, from the profits of the fiscal year 2017, in the amount of \$196.396, and from the untaxed earnings or profit generated before 2017, in the amount of \$64.218 and in 2017, the dividend was declared, by taking the profits from 2016, in the amount of \$242.945, as well as, untaxed occasional reserves, in the amount of \$2.761. In addition, said Assembly, declared the transfer of the value of the remaining profit of 2016, in the amount of \$156.153, to the reserves for future investments.

At September 2018, dividends were paid in the amount \$191.255 (September 2017: \$179.520).

Accounts payable, at September 30, 2018, of \$142.732 (December 2017 - \$69.855), include primarily dividends payable, in the amount of \$138.354 (December 2017: \$68.995), for this concept.

## **Note 10. EVENTS AFTER THE REPORTING PERIOD**

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These Condensed Separate Interim Financial Statements were authorized for issuance by the Board of Grupo Nutresa on October 26, 2018. There are no significant events after the closing of the Financial Statements, and up until the date of its approval, that might significantly impact Grupo Nutresa's Financial Position, reflected in these Separate Interim Financial Statements, ended September 30, 2018.